

# Exterior Project Contractor


## COMPARISON GUIDE

Use this guide to document contractor responses during interviews for roofing, siding, window, and other exterior replacement projects. NBC encourages homeowners to ask the right questions, compare carefully, and protect their investment.



New Beginnings

*Start with us.*

KEY QUESTION	CONTRACTOR A	CONTRACTOR B	CONTRACTOR C
Company Name	 New Beginnings Construction		
Years in Business / Exterior Experience	2006(19yrs) / 75+yrs combined exp.		
# of Reviews & Avg. Rating	400+ / 4.9avg. rating		
License & Insurance Info (General Liability / Workers' Comp)	GC Commercial Roof & Homebuilders License / Protected by GL & WC coverages		
Can you provide references for recent exterior projects?	✓ yes	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do you provide a written detailed proposal / scope of work?	✓ yes	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
Workmanship Warranty Term (Labor Warranty)	25 yr Warranty		
What's included in your workmanship warranty?	Up to full replacement if necessary – See Full warranty for details		
Is your warranty transferable if I sell my home?	✓ Yes transferable one time	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
Manufacturer warranties on materials (roofing, siding, windows, etc)?	Yes, all materials have manufacturer warranties available		
Are you certified or preferred by manufacturers (e.g., Atlas, James Hardie, Simonton)?	✓ yes	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
What exclusions apply to your warranty? (e.g., storm damage limits, maintenance requirements)	These & a few other things are excluded – See Full warranty for details		
Who handles warranty repairs (in-house crew or subcontractors)?	NBC - PM, with Subs' when applicable		
What's your average response time for warranty claims?	1st call within 24hrs; review issue within 2-3 days		

What is your cleanup / debris disposal process after project completion?	We utilize dump trailers for debris collection. Once completed, its removed, and taken to landfill. Rake, and magnet around the home, 3 times min.		
What protective measures do you take to safeguard landscaping, driveways, etc.?	We set up tarp and landscape protection systems, Plywood on driveway load points for dumpsters. Waivers are needed for material delivery trucks to pull on Driveway.		
What is your payment schedule (deposit %, progress payments, final)?	<b>\$5,000+ = 50% Deposit;</b> Large Jobs may require draw payments; final due once project completed.		
How do you handle change orders or additional work?	If not listed in the contract, we show pictures, cost, and get approval before doing work.		
Do you provide a written maintenance guide for roofing, siding, and/or windows?	✓ <i>Yes</i> Available upon Request	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do you offer optional extended warranty programs?	✓ <i>Yes</i> 25 year workmanship warranty	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
How do you communicate during the project (who is my point of contact)?	Every project has a project manager who is the POC throughout the Production phase. Additionally, we utilize a CRM to streamline all job related communication.		
Estimated project timeline / duration for this scope of work?			
Will you obtain all required permits?	✓ <i>yes</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do you use a written contract including scope, terms, and warranty details?	✓ <i>yes</i>	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

## PERSONAL NOTES:

Contractor A

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Contractor B

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Contractor C

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## Tips For Using This Guide

1. When interviewing contractors, insist on written documentation for warranties, scope of work, and insurance. A reputable contractor will gladly provide this information.
2. Take notes during each contractor meeting.
3. Don't hesitate to ask follow-up questions or request documentation (licenses, insurance certificates, sample contracts).
4. Pay attention to how clearly and confidently the contractor answers these questions.
5. Don't let price be the only factor - A lower number can be tempting, but it's not always the best value. Use this guide to evaluate communication, reliability, experience, and service guarantees alongside cost.
6. Keep this form as part of your project records.
7. AND LAST BUT NOT LEAST - You want a contractor who checks all the boxes and feels like someone you can trust. This guide helps with logic—but trust your instincts too.